

# Forty-year sales career spans welding consumables and air pollution control

Northern Area Sales Manager Paul Battersby is a familiar face in the oil mist filtration industry.

Paul, who is NEBOSH, P601 and P602 certified, transitioned to Filtermist as part of the acquisition of Yorkshire based DCS Group in 2019 and spent the next four and a half years working in Filtermist's oil mist department. He returned to Filtermist in January 2026 and is now responsible for all sales of new oil mist units to customers in the North of England.



**“My role is to ensure that machine shops and other production facilities are compliant with COSHH regulations in relation to hazardous airborne oil mist particles. Most customers contact us because they want to improve the air quality in their factory, provide clean and safe working environments, and comply with HSE requirements.”**

“Knowing what I do in my job helps to save lives and the thrill of winning orders that provide a safe working environment is what motivates me,” states Paul. “Expertise in highly regulated environments such as aerospace and defence manufacturing is critical as effective mist extraction can directly impact worker health, machine precision and fire safety.”

“In industries which have stringent compliance standards, high-speed machining and pressurised systems create microscopic airborne oil droplets that, if not controlled, can pose significant hazards to health and the working environment. Our extensive product portfolio means we have solutions for all types of mist extraction requirements – from single stand-alone units fitted directly to individual machine tools, to cell-based and fully centralised extraction systems.”

When he's not helping customers with their working environments, Paul enjoys walking his two Weimaraner dogs, watching F1 racing and rugby.

Scan the QR code to connect with Paul on LinkedIn



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